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## **CANADIAN NORTH, FOS CARGO LATEST AIRLINES TO CONNECT WITH FREIGHTPATH'S CARGO I.T. SOLUTIONS**

### **FreightPath Expands Into Canada, Europe With New Agreements**

**MARIETTA, GA (August 10, 2005)**--FreightPath LLC, the developer of innovative and affordable software dedicated to the needs of all-cargo airlines, small to mid-size passenger carriers with cargo operations and general sales agents (GSAs), said today it has added two carriers outside the U.S. to its client roster:

- Canadian North, a fast-growing combination carrier based in Yellowknife, Northern Territories, has begun using the "FreightPath™ Airline Cargo System" to help manage its cargo operations. Canadian North operates throughout Canada's Northern tier with B-737 combi aircraft that hold between two to four pallet or container positions along with space for loose cargo.
- FOS Cargo Airlines, headquartered in Cyprus and with an operations base in Belgium, has signed on with FreightPath™ Airline Cargo to support the growth of its business. FOS offers all-cargo services between Europe and Africa, and is considering an expansion into China and India.

"We entrusted our cargo systems operations to FreightPath and its management team, and we've been delighted with the results," said Don MacLellan, vice president, finance, Canadian North. "FreightPath's scalability, adaptability and ease of customization have simplified the task of tailoring the system to our unique and challenging operating environment. The support team at FreightPath has an exceptional customer focus that ensures problems are quickly addressed and resolved."

Said Electra Coutsoftides, commercial sales director, FOS Cargo, "Freightpath™ Airline Cargo is the ideal system for a small to mid-size company like ours. The robust, user-friendly platform gives us the flexibility to expand our geographic coverage while helping us provide superior service to our customers. And Freightpath's knowledgeable management team has made it easy to transition from our legacy systems provider. Freightpath provides us with an essential building block to support our rapid growth in the all-cargo air market."

FreightPath™ Airline Cargo delivers the flexibility and functionality of world-class cargo management software at a fraction of the cost of expensive legacy systems. Using FreightPath™ Airline Cargo, smaller, niche carriers and GSAs can deliver robust cargo I.T. solutions to their

customer base at a price point well within their budgets. Add-on maintenance agreements provide FreightPath's clients with twice-annual upgrades to ensure the software's functionality keeps pace with their needs and those of their customers.

"We are gratified that such dynamic airlines as Canadian North and FOS have selected FreightPath to support their rapidly expanding cargo operations," said Ted Braun, FreightPath President. "Canadian North and FOS are two of the many smaller carriers carving out profitable niches while the major airline industry continues to struggle. FreightPath is eager to expand its client base beyond the U.S., and we will be at the 'Air Cargo Americas' conference in Miami this October (Stand #416) to demonstrate our system's unique features to carriers and GSAs serving Latin America as well as other interested parties."

Separately, FreightPath said it has introduced a line of digital signature pads so proofs of tender and delivery can be authenticated at each end of the transaction, digitally captured and electronically populated in the air waybill. Digital signatures will soon be available in tracking on FreightPath's website ([www.freightpath.com](http://www.freightpath.com)). The EDI engine in FreightPath™ Airline Cargo supports paperless air waybill transmissions, status messages and the exchange of data between airlines and forwarders. It is a major step forward in support of the International Air Transport Association's (IATA) initiative to encourage paperless cargo documentation.

### **About FreightPath LLC**

FreightPath LLC delivers innovative, flexible and affordable I.T. solutions to the regional and niche air cargo infrastructure. FreightPath is a spin off of Fountainhead International LLC, which has provided logistics software solutions to freight forwarders and 3PLs since 1995. In response to requests for software tailored to all-cargo carriers, Fountainhead in 2004 spun off its airline cargo subsidiary to create FreightPath.

Ted Braun, FreightPath's president, has spent 32 years in the all-cargo and high-tech sectors with high-level positions at IATA, the former Flying Tigers and Unisys Corp., among others.

For more information, visit FreightPath online at [www.freightpath.com](http://www.freightpath.com)